

Compliments of:
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GREATER VANCOUVER

E D I T I O N

Burnaby
New Westminister
Coquitlam
Port Coquitlam
Port Moody
Pitt Meadows
Maple Ridge

Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 – 800,000	0	0	NA
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	1	0	NA
1,250,001 – 1,500,000	23	5	22%
1,500,001 – 1,750,000	46	7	15%
1,750,001 – 2,000,000	81	7	9%
2,000,001 – 2,250,000	53	8	15%
2,250,001 – 2,500,000	48	3	6%
2,500,001 – 2,750,000	25	2	8%
2,750,001 – 3,000,000	25	0	NA
3,000,001 – 3,500,000	38	2	5%
3,500,001 – 4,000,000	17	0	NA
4,000,001 – 4,500,000	8	0	NA
4,500,001 – 5,000,000	9	0	NA
5,000,001 – 5,500,000	5	0	NA
5,500,001 - 6,000,000	7	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	1	0	NA
TOTAL*	387	34	9%

2 Bedrooms & Less	12	0	NA
3 to 4 Bedrooms	135	13	10%
5 to 6 Bedrooms	159	19	12%
7 Bedrooms & More	81	2	2%
TOTAL*	387	34	9%

SnapStats®	February	March	Variance
Inventory	352	387	10%
Solds	36	34	-6%
Sale Price	\$1,860,000	\$1,966,500	6%
Sale Price SQFT	\$679	\$726	7%
Sale to List Price Ratio	92%	97%	5%
Days on Market	18	18	0%

Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Big Bend	1	0	NA
Brentwood Park	19	0	NA
Buckingham Heights	8	0	NA
Burnaby Hospital	9	0	NA
Burnaby Lake	22	1	5%
Cariboo	0	0	NA
Capitol Hill	30	2	7%
Central	10	0	NA
Central Park	11	0	NA
Deer Lake	6	0	NA
Deer Lake Place	6	1	17%
East Burnaby	21	1	5%
Edmonds	12	0	NA
Forest Glen	19	2	11%
Forest Hills	1	1	100%
Garden Village	5	0	NA
Government Road	22	2	9%
Greentree Village	0	1	NA*
Highgate	9	2	22%
Metrotown	9	0	NA
Montecito	10	2	20%
Oakdale	1	1	100%
Oaklands	0	0	NA
Parkcrest	30	2	7%
Simon Fraser Hills	0	0	NA
Simon Fraser University SFU	4	0	NA
South Slope	32	3	9%
Sperling-Duthie	18	2	11%
Sullivan Heights	4	0	NA
Suncrest	9	4	44%
The Crest	12	2	17%
Upper Deer Lake	9	1	11%
Vancouver Heights	12	2	17%
Westridge	13	0	NA
Willingdon Heights	13	2	15%
TOTAL*	387	34	9%

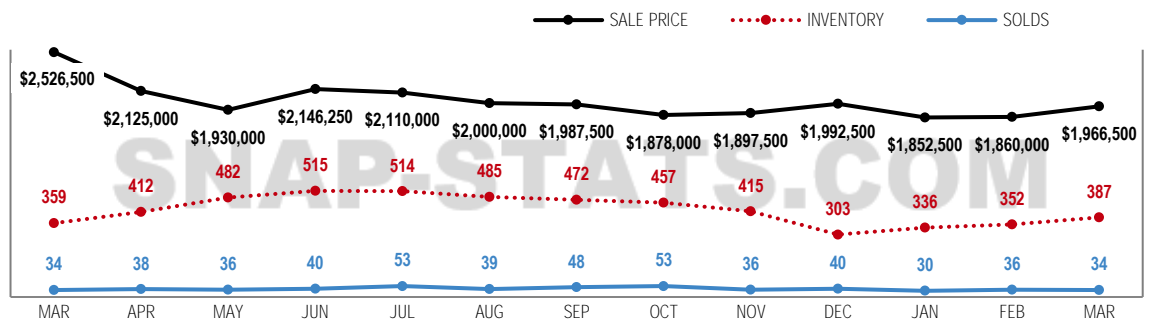
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **BURNABY DETACHED**: Buyers Market at 9% Sales Ratio average (9 in 100 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band** \$1.25 mil to \$1.5 mil with average 22% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$3 mil to \$3.5 mil, Burnaby Lake, Capitol Hill, East Burnaby and Parkcrest
- Sellers Best Bet** Selling homes in Highgate, Suncrest and 5 to 6 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	2	0	NA
300,001 – 400,000	20	3	15%
400,001 – 500,000	92	19	21%
500,001 – 600,000	206	37	18%
600,001 – 700,000	200	36	18%
700,001 – 800,000	194	24	12%
800,001 – 900,000	141	23	16%
900,001 – 1,000,000	108	18	17%
1,000,001 – 1,250,000	115	21	18%
1,250,001 – 1,500,000	36	8	22%
1,500,001 – 1,750,000	22	0	NA
1,750,001 – 2,000,000	2	1	50%
2,000,001 – 2,250,000	1	0	NA
2,250,001 – 2,500,000	1	0	NA
2,500,001 – 2,750,000	2	0	NA
2,750,001 – 3,000,000	1	0	NA
3,000,001 – 3,500,000	2	0	NA
3,500,001 – 4,000,000	2	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	1147	190	17%

0 to 1 Bedroom	311	45	14%
2 Bedrooms	636	104	16%
3 Bedrooms	181	34	19%
4 Bedrooms & Greater	19	7	37%
TOTAL*	1147	190	17%

SnapStats®	February	March	Variance
Inventory	1062	1147	8%
Solds	157	190	21%
Sale Price	\$697,500	\$702,000	1%
Sale Price SQFT	\$778	\$781	0%
Sale to List Price Ratio	98%	99%	1%
Days on Market	20	26	30%

Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Big Bend	2	0	NA
Brentwood Park	312	52	17%
Buckingham Heights	0	0	NA
Burnaby Hospital	8	0	NA
Burnaby Lake	3	1	33%
Cariboo	11	3	27%
Capitol Hill	15	3	20%
Central	7	1	14%
Central Park	22	3	14%
Deer Lake	1	0	NA
Deer Lake Place	0	0	NA
East Burnaby	2	0	NA
Edmonds	97	16	16%
Forest Glen	45	2	4%
Forest Hills	4	2	50%
Garden Village	0	0	NA
Government Road	27	2	7%
Greentree Village	4	3	75%
Highgate	66	13	20%
Metrotown	296	45	15%
Montecito	5	1	20%
Oakdale	0	0	NA
Oaklands	4	0	NA
Parkcrest	0	0	NA
Simon Fraser Hills	10	2	20%
Simon Fraser University SFU	75	15	20%
South Slope	37	7	19%
Sperling-Duthie	3	0	NA
Sullivan Heights	64	11	17%
Suncrest	0	0	NA
The Crest	4	5	125%*
Upper Deer Lake	1	0	NA
Vancouver Heights	12	2	17%
Westridge	2	0	NA
Willingdon Heights	8	1	13%
TOTAL*	1147	190	17%

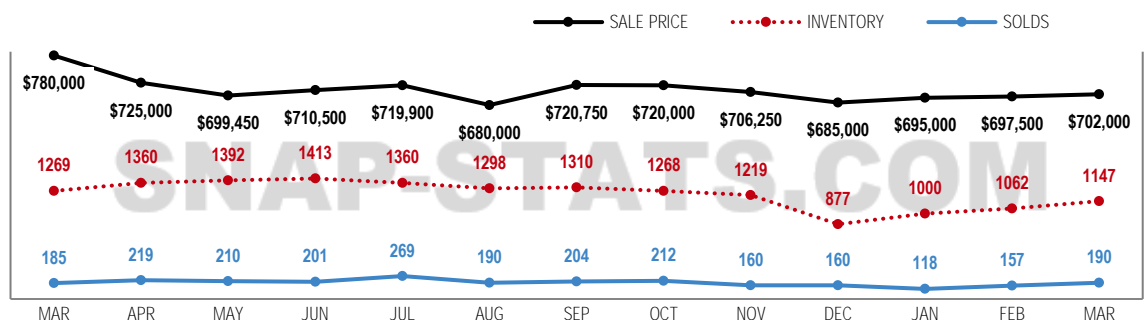
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Market Summary

- Market Type Indicator **BURNABY ATTACHED**: Balanced Market at 17% Sales Ratio average (1.7 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** \$1.25 mil to \$1.5 mil with average 22% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$700,000 to \$800,000, Forest Glen, Government Road and up to 1 bedroom properties
- Sellers Best Bet** Selling homes in Cariboo and minimum 4 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 – 800,000	1	0	NA
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	5	0	NA
1,000,001 – 1,250,000	20	2	10%
1,250,001 – 1,500,000	32	4	13%
1,500,001 – 1,750,000	15	4	27%
1,750,001 – 2,000,000	15	1	7%
2,000,001 – 2,250,000	10	1	10%
2,250,001 – 2,500,000	12	0	NA
2,500,001 – 2,750,000	5	0	NA
2,750,001 – 3,000,000	1	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	1	0	NA
4,000,001 – 4,500,000	1	0	NA
4,500,001 – 5,000,000	1	0	NA
5,000,001 – 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	119	12	10%

2 Bedrooms & Less	10	0	NA
3 to 4 Bedrooms	62	7	11%
5 to 6 Bedrooms	36	3	8%
7 Bedrooms & More	11	2	18%
TOTAL*	119	12	10%

Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Brunette	0	0	NA
Connaught Heights	12	0	NA
Downtown	0	0	NA
Fraserview	2	0	NA
GlenBrooke North	8	4	50%
Moody Park	6	0	NA
North Arm	0	0	NA
Quay	0	0	NA
Queensborough	26	3	12%
Queens Park	9	0	NA
Sapperton	11	1	9%
The Heights	14	2	14%
Uptown	18	1	6%
West End	13	1	8%
TOTAL*	119	12	10%

SnapStats®	February	March	Variance
Inventory	103	119	16%
Solds	12	12	0%
Sale Price	\$1,412,500	\$1,505,500	7%
Sale Price SQFT	\$621	\$572	-8%
Sale to List Price Ratio	99%	97%	-2%
Days on Market	54	11	-80%

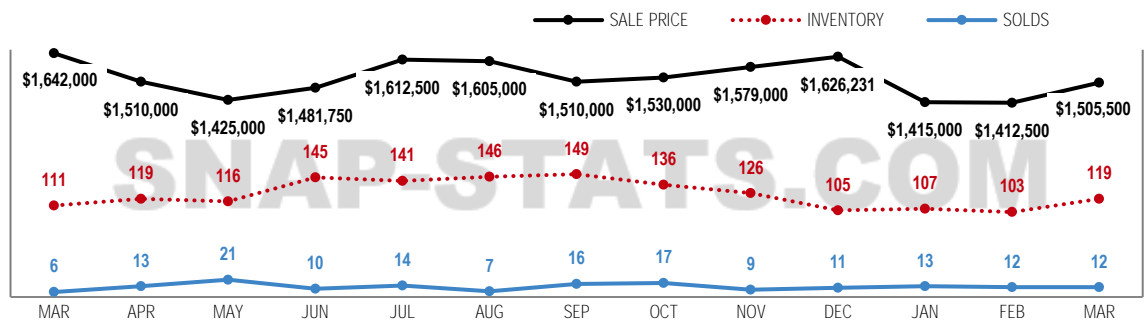
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Market Summary

- Market Type Indicator **NEW WESTMINSTER DETACHED**: Buyers Market at 10% Sales Ratio average (1 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band** \$1.5 mil to \$1.75 mil with average 27% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.75 mil to \$2 mil, Uptown and 5 to 6 bedroom properties
- Sellers Best Bet** Selling homes in Glenbrooke North and minimum 7 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	4	1	25%
300,001 – 400,000	25	3	12%
400,001 – 500,000	68	13	19%
500,001 – 600,000	89	12	13%
600,001 – 700,000	76	11	14%
700,001 – 800,000	51	8	16%
800,001 – 900,000	29	3	10%
900,001 – 1,000,000	31	4	13%
1,000,001 – 1,250,000	31	8	26%
1,250,001 – 1,500,000	3	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	1	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	408	63	15%

0 to 1 Bedroom	115	19	17%
2 Bedrooms	224	29	13%
3 Bedrooms	60	11	18%
4 Bedrooms & Greater	9	4	44%
TOTAL*	408	63	15%

SnapStats®	February	March	Variance
Inventory	382	408	7%
Solds	64	63	-2%
Sale Price	\$580,000	\$635,000	9%
Sale Price SQFT	\$634	\$676	7%
Sale to List Price Ratio	97%	95%	-2%
Days on Market	17	17	0%

Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Brunette	0	0	NA
Connaught Heights	0	0	NA
Downtown	82	13	16%
Fraserview	48	15	31%
GlenBrooke North	15	0	NA
Moody Park	3	0	NA
North Arm	0	0	NA
Quay	73	16	22%
Queensborough	70	7	10%
Queens Park	1	0	NA
Sapperton	21	7	33%
The Heights	0	0	NA
Uptown	94	5	5%
West End	1	0	NA
TOTAL*	408	63	15%

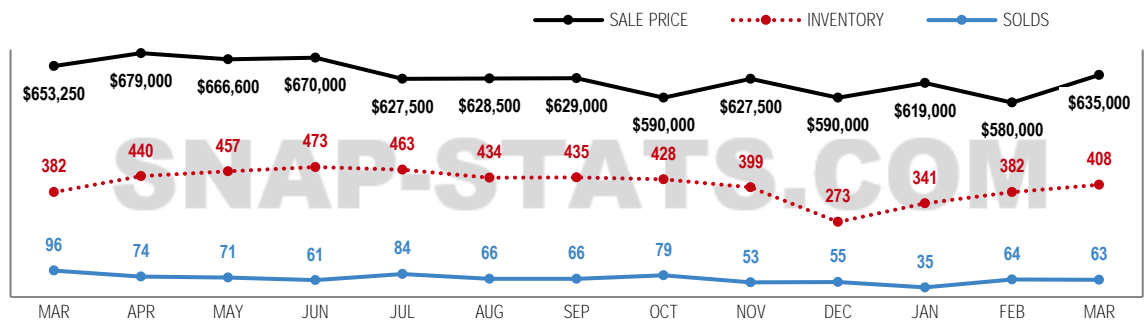
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Market Summary

- Market Type Indicator **NEW WESTMINSTER ATTACHED**: Balanced Market at 15% Sales Ratio average (1.5 in 10 homes selling rate)
- Homes are selling on average 5% below list price
- Most Active Price Band** \$1 mil to \$1.25 mil with average 26% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$800,000 to \$900,000, Queensborough, Uptown and 2 bedroom properties
- Sellers Best Bet** Selling homes in Fraserview, Sapperton and minimum 4 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 – 800,000	0	0	NA
800,001 – 900,000	1	0	NA
900,001 – 1,000,000	1	0	NA
1,000,001 – 1,250,000	12	5	42%
1,250,001 – 1,500,000	47	15	32%
1,500,001 – 1,750,000	65	16	25%
1,750,001 – 2,000,000	64	10	16%
2,000,001 – 2,250,000	32	1	3%
2,250,001 – 2,500,000	45	3	7%
2,500,001 – 2,750,000	21	1	5%
2,750,001 – 3,000,000	18	0	NA
3,000,001 – 3,500,000	34	1	3%
3,500,001 – 4,000,000	12	0	NA
4,000,001 – 4,500,000	5	0	NA
4,500,001 – 5,000,000	6	0	NA
5,000,001 – 5,500,000	1	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	1	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	1	0	NA
TOTAL*	366	52	14%

2 Bedrooms & Less	27	0	NA
3 to 4 Bedrooms	133	21	16%
5 to 6 Bedrooms	151	21	14%
7 Bedrooms & More	55	10	18%
TOTAL*	366	52	14%

Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Burke Mountain	47	3	6%
Canyon Springs	4	1	25%
Cape Horn	13	1	8%
Central Coquitlam	46	3	7%
Chineside	4	2	50%
Coquitlam East	26	6	23%
Coquitlam West	72	6	8%
Eagle Ridge	6	0	NA
Harbour Chines	5	3	60%
Harbour Place	7	0	NA
Hockaday	6	1	17%
Maillardville	16	0	NA
Meadow Brook	6	0	NA
New Horizons	8	6	75%*
North Coquitlam	0	0	NA
Park Ridge Estates	1	1	100%
Ranch Park	44	6	14%
River Springs	2	0	NA
Scott Creek	1	5	500%*
Summitt View	3	0	NA
Upper Eagle Ridge	1	1	100%
Westwood Plateau	48	5	10%
Westwood Summit	0	2	NA*
TOTAL*	366	52	14%

SnapStats®	February	March	Variance
Inventory	343	366	7%
Solds	53	52	-2%
Sale Price	\$1,615,000	\$1,598,350	-1%
Sale Price SQFT	\$545	\$501	-8%
Sale to List Price Ratio	95%	94%	-1%
Days on Market	15	14	-7%

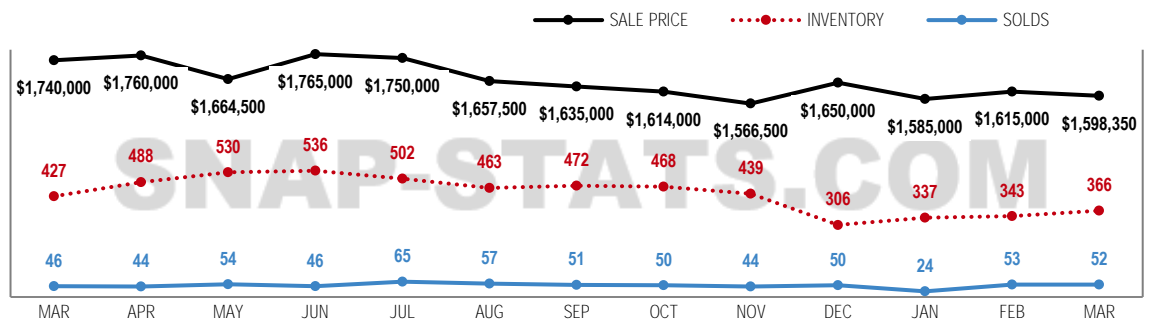
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **COQUITLAM DETACHED**: Balanced Market at 14% Sales Ratio average (1.4 in 10 homes selling rate)
- Homes are selling on average 6% below list price
- Most Active Price Band** \$1 mil to \$1.25 mil with average 42% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$2 mil to \$3.5 mil, Burke Mountain, Cape Horn, Coquitlam West and 5 to 6 bedroom properties
- Sellers Best Bet** Selling homes in Coquitlam East, New Horizons and minimum 7 bedroom properties

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13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	1	0	NA
300,001 – 400,000	18	3	17%
400,001 – 500,000	78	9	12%
500,001 – 600,000	115	21	18%
600,001 – 700,000	143	42	29%
700,001 – 800,000	119	17	14%
800,001 – 900,000	73	16	22%
900,001 – 1,000,000	63	11	17%
1,000,001 – 1,250,000	59	5	8%
1,250,001 – 1,500,000	58	7	12%
1,500,001 – 1,750,000	5	2	40%
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	1	0	NA
2,250,001 – 2,500,000	2	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	735	133	18%

Bedroom	Inventory	Sales	Sales Ratio
0 to 1 Bedroom	187	25	13%
2 Bedrooms	353	74	21%
3 Bedrooms	145	24	17%
4 Bedrooms & Greater	50	10	20%
TOTAL*	735	133	18%

Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Burke Mountain	59	14	24%
Canyon Springs	16	3	19%
Cape Horn	4	0	NA
Central Coquitlam	35	1	3%
Chineside	0	0	NA
Coquitlam East	10	1	10%
Coquitlam West	357	45	13%
Eagle Ridge	5	3	60%
Harbour Chines	0	0	NA
Harbour Place	0	0	NA
Hockaday	0	0	NA
Maillardville	32	6	19%
Meadow Brook	0	0	NA
New Horizons	44	26	59%
North Coquitlam	132	25	19%
Park Ridge Estates	0	0	NA
Ranch Park	1	2	200%*
River Springs	0	0	NA
Scott Creek	2	0	NA
Summitt View	0	0	NA
Upper Eagle Ridge	3	1	33%
Westwood Plateau	35	6	17%
Westwood Summit	0	0	NA
TOTAL*	735	133	18%

SnapStats®	February	March	Variance
Inventory	665	735	11%
Solds	104	133	28%
Sale Price	\$678,750	\$670,000	-1%
Sale Price SQFT	\$677	\$733	8%
Sale to List Price Ratio	97%	97%	0%
Days on Market	15	16	7%

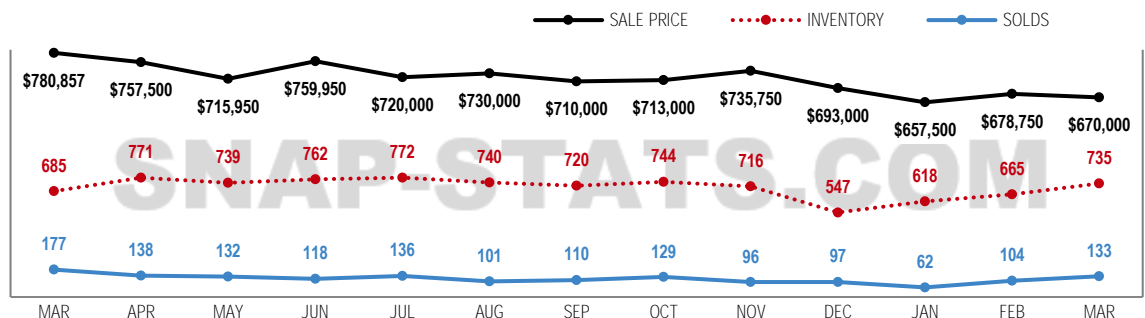
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Market Summary

- Market Type Indicator **COQUITLAM ATTACHED**: Balanced Market at 18% Sales Ratio average (1.8 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band** \$600,000 to \$700,000 with average 29% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1 mil to \$1.25 mil, Central Coquitlam, Coquitlam East and up to 1 bedroom properties
- Sellers Best Bet** Selling homes in Burke Mountain, New Horizons and 2 bedroom properties

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13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 – 800,000	0	0	NA
800,001 – 900,000	1	0	NA
900,001 – 1,000,000	6	0	NA
1,000,001 – 1,250,000	20	6	30%
1,250,001 – 1,500,000	60	9	15%
1,500,001 – 1,750,000	21	2	10%
1,750,001 – 2,000,000	15	0	NA
2,000,001 – 2,250,000	4	0	NA
2,250,001 – 2,500,000	1	0	NA
2,500,001 – 2,750,000	1	0	NA
2,750,001 – 3,000,000	2	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	1	0	NA
4,000,001 – 4,500,000	1	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 – 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	133	17	13%

2 Bedrooms & Less	3	0	NA
3 to 4 Bedrooms	71	10	14%
5 to 6 Bedrooms	50	6	12%
7 Bedrooms & More	9	1	11%
TOTAL*	133	17	13%

Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Birchland Manor	7	1	14%
Central Port Coquitlam	19	0	NA
Citadel	15	3	20%
Glenwood	30	3	10%
Lincoln Park	14	2	14%
Lower Mary Hill	6	0	NA
Mary Hill	12	2	17%
Oxford Heights	14	3	21%
Riverwood	7	2	29%
Woodland Acres	9	1	11%
TOTAL*	133	17	13%

SnapStats®	February	March	Variance
Inventory	126	133	6%
Solds	8	17	113%
Sale Price	\$1,357,500	\$1,300,000	-4%
Sale Price SQFT	\$510	\$569	12%
Sale to List Price Ratio	97%	99%	2%
Days on Market	22	9	-59%

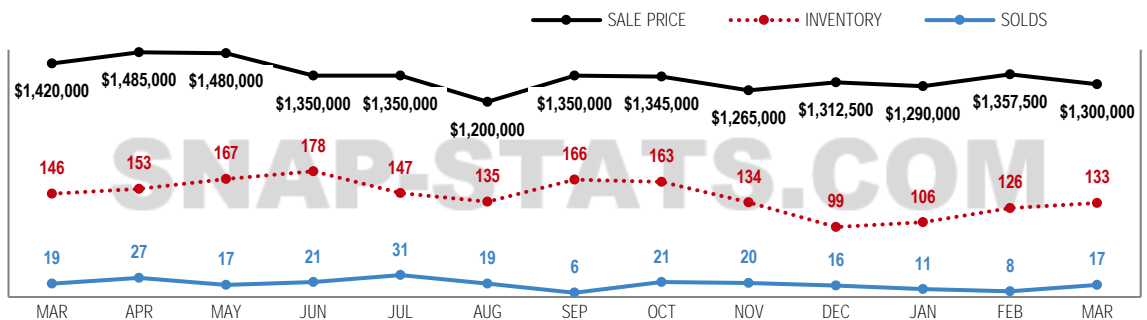
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **PORT COQUITLAM DETACHED**: Balanced Market at 13% Sales Ratio average (1.3 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** \$1 mil to \$1.25 mil with average 30% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.5 mil to \$1.75 mil, Glenwood, Woodland Acres and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Citadel, Oxford Heights and 3 to 4 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



Compliments of...

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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	1	0	NA
300,001 – 400,000	7	2	29%
400,001 – 500,000	40	5	13%
500,001 – 600,000	36	7	19%
600,001 – 700,000	42	6	14%
700,001 – 800,000	20	5	25%
800,001 – 900,000	19	1	5%
900,001 – 1,000,000	11	1	9%
1,000,001 – 1,250,000	18	7	39%
1,250,001 – 1,500,000	3	1	33%
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	197	35	18%

0 to 1 Bedroom	61	6	10%
2 Bedrooms	83	17	20%
3 Bedrooms	41	7	17%
4 Bedrooms & Greater	12	5	42%
TOTAL*	197	35	18%

SnapStats®	February	March	Variance
Inventory	160	197	23%
Solds	36	35	-3%
Sale Price	\$777,500	\$644,000	-17%
Sale Price SQFT	\$593	\$651	10%
Sale to List Price Ratio	97%	99%	2%
Days on Market	15	19	27%

Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Birchland Manor	0	1	NA*
Central Port Coquitlam	125	19	15%
Citadel	14	3	21%
Glenwood	31	5	16%
Lincoln Park	1	0	NA
Lower Mary Hill	0	0	NA
Mary Hill	6	1	17%
Oxford Heights	0	0	NA
Riverwood	20	6	30%
Woodland Acres	0	0	NA
TOTAL*	197	35	18%

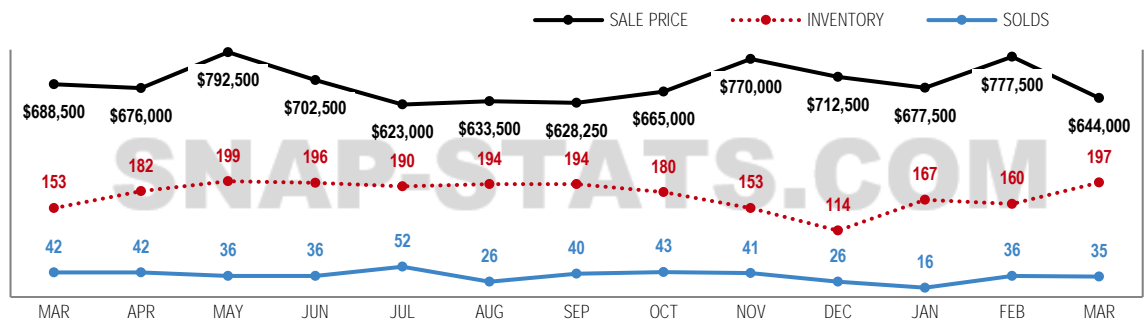
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **PORT COQUITLAM ATTACHED**: Balanced Market at 18% Sales Ratio average (1.8 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** \$1 mil to \$1.25 mil with average 39% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$800,000 to \$900,000, Central Port Coquitlam, Glenwood and up to 1 bedroom properties
- Sellers Best Bet** Selling homes in Citadel, Riverwood and minimum 4 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 – 800,000	0	0	NA
800,001 – 900,000	2	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	1	1	100%
1,250,001 – 1,500,000	7	0	NA
1,500,001 – 1,750,000	9	2	22%
1,750,001 – 2,000,000	24	2	8%
2,000,001 – 2,250,000	16	3	19%
2,250,001 – 2,500,000	12	0	NA
2,500,001 – 2,750,000	6	2	33%
2,750,001 – 3,000,000	3	1	33%
3,000,001 – 3,500,000	10	0	NA
3,500,001 – 4,000,000	8	0	NA
4,000,001 – 4,500,000	5	1	20%
4,500,001 – 5,000,000	2	0	NA
5,000,001 – 5,500,000	1	0	NA
5,500,001 - 6,000,000	1	0	NA
6,000,001 - 6,500,000	2	0	NA
6,500,001 - 7,000,000	1	0	NA
7,000,001 & Greater	1	0	NA
TOTAL*	111	12	11%

2 Bedrooms & Less	5	0	NA
3 to 4 Bedrooms	46	7	15%
5 to 6 Bedrooms	51	4	8%
7 Bedrooms & More	9	1	11%
TOTAL*	111	12	11%

SnapStats®	February	March	Variance
Inventory	90	111	23%
Solds	7	12	71%
Sale Price	\$1,695,000	\$2,055,000	21%
Sale Price SQFT	\$596	\$675	13%
Sale to List Price Ratio	98%	96%	-2%
Days on Market	58	16	-72%

Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Anmore	26	1	4%
Barber Street	7	0	NA
Belcarra	11	1	9%
College Park	7	3	43%
Glenayre	3	0	NA
Heritage Mountain	9	1	11%
Heritage Woods	20	2	10%
loco	0	0	NA
Mountain Meadows	0	0	NA
North Shore	8	2	25%
Port Moody Centre	20	2	10%
TOTAL*	111	12	11%

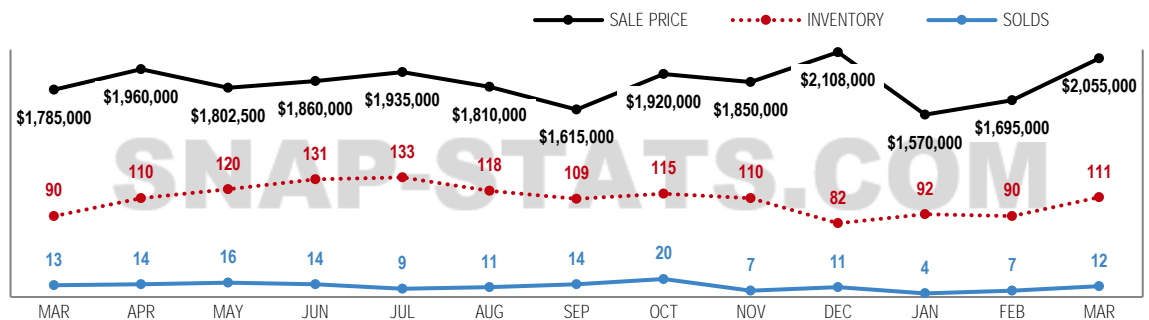
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **PORT MOODY DETACHED**: Buyers Market at 11% Sales Ratio average (1.1 in 10 homes selling rate)
- Homes are selling on average 4% below list price
- Most Active Price Band** \$1.5 mil to \$1.75 mil with average 22% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.75 mil to \$2 mil, Anmore and 5 to 6 bedroom properties
- Sellers Best Bet** Selling homes in North Shore and 3 to 4 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	1	0	NA
300,001 – 400,000	2	0	NA
400,001 – 500,000	7	1	14%
500,001 – 600,000	26	7	27%
600,001 – 700,000	33	8	24%
700,001 – 800,000	39	13	33%
800,001 – 900,000	26	10	38%
900,001 – 1,000,000	25	5	20%
1,000,001 – 1,250,000	15	2	13%
1,250,001 – 1,500,000	9	1	11%
1,500,001 – 1,750,000	2	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	1	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	186	47	25%

0 to 1 Bedroom	37	7	19%
2 Bedrooms	104	25	24%
3 Bedrooms	40	10	25%
4 Bedrooms & Greater	5	5	100%
TOTAL*	186	47	25%

SnapStats®	February	March	Variance
Inventory	186	186	0%
Solds	30	47	57%
Sale Price	\$740,000	\$760,000	3%
Sale Price SQFT	\$749	\$717	-4%
Sale to List Price Ratio	99%	95%	-4%
Days on Market	11	24	118%

Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Anmore	0	0	NA
Barber Street	0	0	NA
Belcarra	0	0	NA
College Park	18	7	39%
Glenayre	0	0	NA
Heritage Mountain	6	2	33%
Heritage Woods	5	3	60%
loco	0	0	NA
Mountain Meadows	0	0	NA
North Shore	23	8	35%
Port Moody Centre	134	27	20%
TOTAL*	186	47	25%

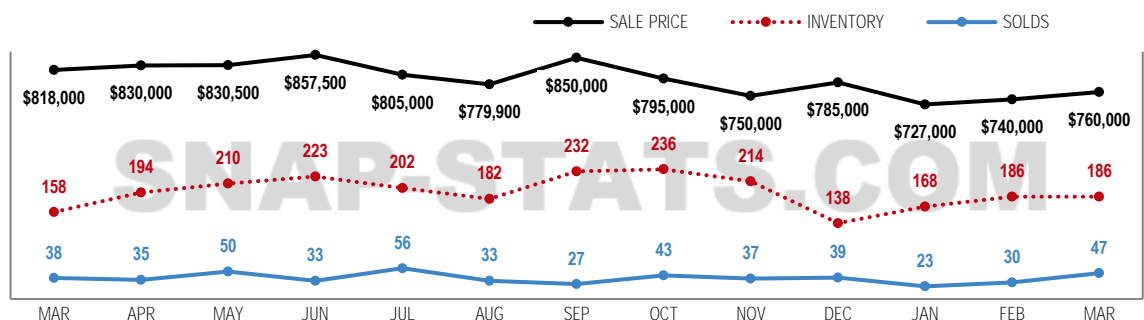
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **PORT MOODY ATTACHED**: Sellers Market at 25% Sales Ratio average (2.5 in 10 homes selling rate)
- Homes are selling on average 5% below list price
- Most Active Price Band** \$800,000 to \$900,000 with average 38% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.25 mil to \$1.5 mil, Port Moody Centre and up to 1 bedroom properties
- Sellers Best Bet** Selling homes in College Park, North Shore and 2 to 3 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 – 800,000	1	0	NA
800,001 – 900,000	0	1	NA*
900,001 – 1,000,000	1	0	NA
1,000,001 – 1,250,000	13	5	38%
1,250,001 – 1,500,000	15	2	13%
1,500,001 – 1,750,000	4	1	25%
1,750,001 – 2,000,000	2	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 – 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	36	9	25%

2 Bedrooms & Less	0	1	NA*
3 to 4 Bedrooms	26	6	23%
5 to 6 Bedrooms	10	2	20%
7 Bedrooms & More	0	0	NA
TOTAL*	36	9	25%

Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Central Meadows	16	2	13%
Mid Meadows	10	3	30%
North Meadows	2	1	50%
South Meadows	8	3	38%
West Meadows	0	0	NA
TOTAL*	36	9	25%

SnapStats®	February	March	Variance
Inventory	38	36	-5%
Solds	4	9	125%
Sale Price	\$1,397,500	\$1,165,000	-17%
Sale Price SQFT	\$539	\$520	-4%
Sale to List Price Ratio	98%	97%	-1%
Days on Market	46	10	-78%

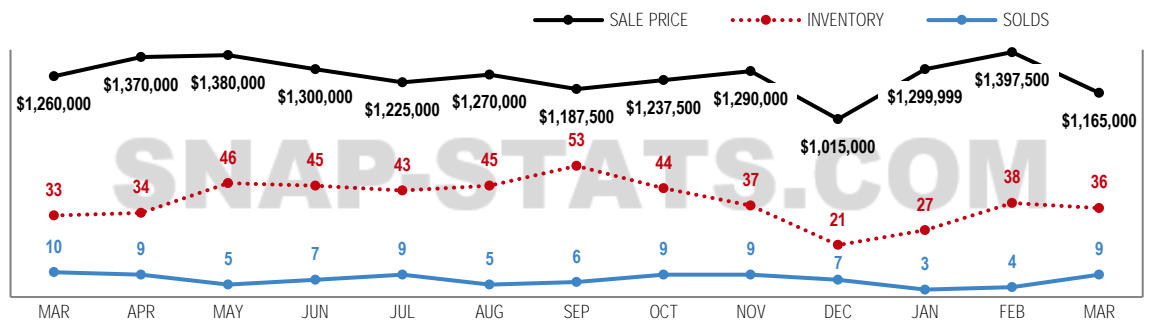
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **PITT MEADOWS DETACHED**: Sellers Market at 25% Sales Ratio average (2.5 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band** \$1 mil to \$1.25 mil with average 38% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.25 mil to \$1.5 mil, Central Meadows and 5 to 6 bedroom properties
- Sellers Best Bet** Selling homes in Mid Meadows, South Meadows and 3 to 4 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	1	NA*
400,001 – 500,000	5	3	60%
500,001 – 600,000	20	5	25%
600,001 – 700,000	19	1	5%
700,001 – 800,000	19	5	26%
800,001 – 900,000	7	3	43%
900,001 – 1,000,000	1	2	200%*
1,000,001 – 1,250,000	4	1	25%
1,250,001 – 1,500,000	2	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	77	21	27%

0 to 1 Bedroom	6	2	33%
2 Bedrooms	42	9	21%
3 Bedrooms	24	8	33%
4 Bedrooms & Greater	5	2	40%
TOTAL*	77	21	27%

SnapStats®	February	March	Variance
Inventory	66	77	17%
Solds	5	21	320%
Sale Price	\$740,000	\$710,000	-4%
Sale Price SQFT	\$562	\$517	-8%
Sale to List Price Ratio	102%	98%	-4%
Days on Market	14	8	-43%

Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Central Meadows	31	8	26%
Mid Meadows	20	7	35%
North Meadows	6	2	33%
South Meadows	20	4	20%
West Meadows	0	0	NA
TOTAL*	77	21	27%

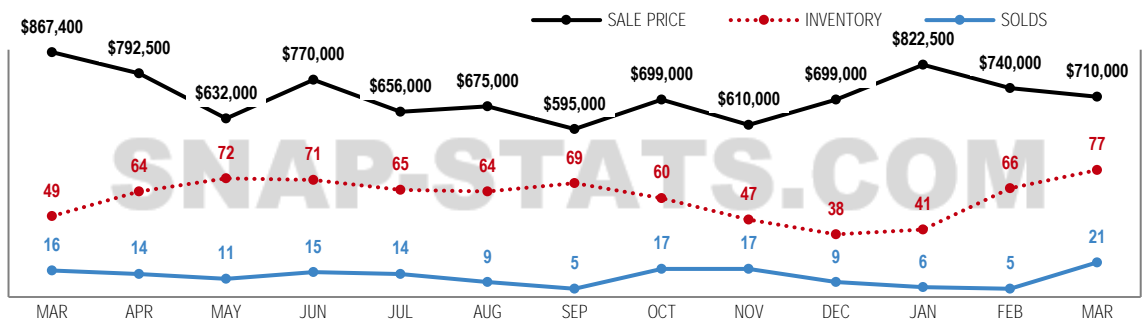
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **PITT MEADOWS ATTACHED**: Sellers Market at 27% Sales Ratio average (2.7 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** \$500,000 to \$600,000 / \$700,000 to \$800,000 with average 26% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$600,000 to \$700,000, South Meadows and 2 bedroom properties
- Sellers Best Bet** Selling homes in Central Meadows, Mid Meadows and 3 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 – 800,000	4	0	NA
800,001 – 900,000	11	3	27%
900,001 – 1,000,000	33	9	27%
1,000,001 – 1,250,000	100	15	15%
1,250,001 – 1,500,000	82	18	22%
1,500,001 – 1,750,000	46	5	11%
1,750,001 – 2,000,000	44	1	2%
2,000,001 – 2,250,000	17	0	NA
2,250,001 – 2,500,000	16	0	NA
2,500,001 – 2,750,000	8	1	13%
2,750,001 – 3,000,000	13	0	NA
3,000,001 – 3,500,000	2	0	NA
3,500,001 – 4,000,000	2	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 – 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	378	52	14%

2 Bedrooms & Less	53	0	NA
3 to 4 Bedrooms	169	32	19%
5 to 6 Bedrooms	126	17	13%
7 Bedrooms & More	30	3	10%
TOTAL*	378	52	14%

Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Albion	46	16	35%
Cottonwood	39	6	15%
East Central	71	5	7%
North	0	0	NA
Northeast	3	0	NA
Northwest	25	3	12%
Silver Valley	48	5	10%
Southwest	52	4	8%
Thornhill	12	2	17%
Websters Corners	8	3	38%
West Central	73	8	11%
Whonnock	1	0	NA
TOTAL*	378	52	14%

SnapStats®	February	March	Variance
Inventory	345	378	10%
Solds	45	52	16%
Sale Price	\$1,174,900	\$1,236,500	5%
Sale Price SQFT	\$441	\$457	4%
Sale to List Price Ratio	98%	97%	-1%
Days on Market	27	17	-37%

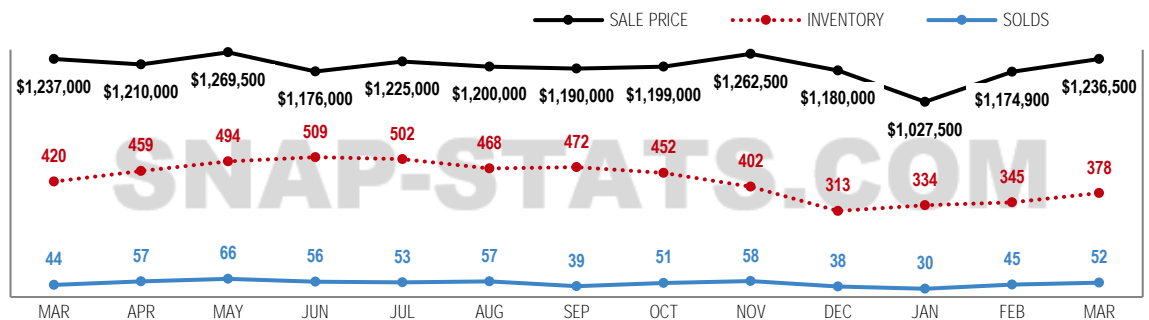
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **MAPLE RIDGE DETACHED**: Balanced Market at 14% Sales Ratio average (1.4 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band** \$800,000 to \$1 mil with average 27% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.75 mil to \$2 mil, East Central, Southwest and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Albion, Websters Corners and 3 to 4 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	28	4	14%
400,001 – 500,000	58	16	28%
500,001 – 600,000	36	12	33%
600,001 – 700,000	44	11	25%
700,001 – 800,000	39	10	26%
800,001 – 900,000	33	6	18%
900,001 – 1,000,000	14	2	14%
1,000,001 – 1,250,000	4	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	256	61	24%

0 to 1 Bedroom	48	11	23%
2 Bedrooms	87	22	25%
3 Bedrooms	97	22	23%
4 Bedrooms & Greater	24	6	25%
TOTAL*	256	61	24%

SnapStats®	February	March	Variance
Inventory	244	256	5%
Solds	52	61	17%
Sale Price	\$642,500	\$587,500	-9%
Sale Price SQFT	\$501	\$480	-4%
Sale to List Price Ratio	98%	98%	0%
Days on Market	20	19	-5%

Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Albion	13	2	15%
Cottonwood	34	9	26%
East Central	99	23	23%
North	0	0	NA
Northeast	0	0	NA
Northwest	5	1	20%
Silver Valley	10	3	30%
Southwest	13	1	8%
Thornhill	7	2	29%
Websters Corners	0	0	NA
West Central	75	20	27%
Whonnock	0	0	NA
TOTAL*	256	61	24%

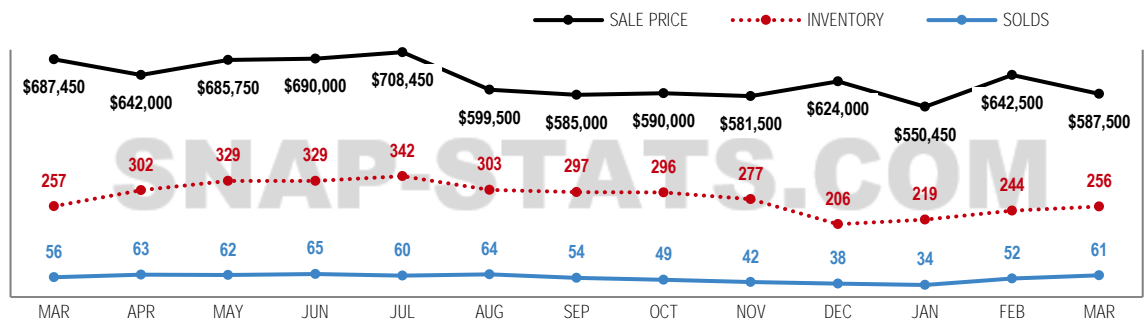
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **MAPLE RIDGE ATTACHED**: Sellers Market at 24% Sales Ratio average (2.4 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** \$500,000 to \$600,000 with average 33% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$900,000 to \$1 mil, Albion and up to 1 / 3 bedroom properties
- Sellers Best Bet** Selling homes in Cottonwood, East Central, Silver Valley, West Central and 2 / minimum 4 bedrooms

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13 Month Market Trend



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